

To: Board of Education

Date: 6/3/2024

Submitted for BOE meeting dated: 6/18/2024

Re: Award Recommendation- ITB 24-1114: Solid Waste and Recycling Services

Purpose of memo: Board Action Required

Executive Summary:

Regional School District 17 conducted a competitive, public Invitation to Bid process to secure district-wide solid waste and recycling services for the next 3-5 years. (2) bids were received and opened/public read aloud on 5/30. BRS Services, LLC, the incumbent vendor, was the lowest overall cost with an overall contract value for base services almost 12% lower than the next bidder with as-needed/incremental rates also lower, and was deemed a qualified vendor based on their submittal package and favorable history servicing the District.

The new contract will begin 8/1/24 and future years will sync to the Districts 7/1-6/30 fiscal year. Year 1 of the contract for annualized estimated base services only is about 7.5% higher than existing rates, mostly due to recycling costs. The overall annualized estimated base services rate increase for year 2 is 7.9% and 8.1%. The FY25 budget is positioned to absorb the rate increase due to lower tonnage and pick up frequency trends at HKIMS and HKHS.

This item was presented to and reviewed by the Finance and Facilities Subcommittee on June 11, 2024

BOE Action: Award of ITB 24-1114 to BRS Services and authorization for the Director of Finance and Operations to execute a contract on behalf of the BOE, based on the terms of ITB 24-1114.

Next Steps: No Further BOE action required.

CC:

Sarah Kaiser, BOE Secretary

Jeffrey Wihbey, Superintendent of Schools

Enclosures:

None

ITB Solid Waste and Recycling 24-1114

Solid Waste and Recycling Services

Date Opened: Thursday May 30, 2024
Time Opened: 12:00 PM - 12:14 PM
Advertised: State DAS Portal – RSD17 Website

RESPONDENTS

Company Name

Address

BRS Services LLC	1002 Middletown Avenue, P.O. Box Northford, CT 06472
All Waste Inc.	143 Murphy Road, Hartford, CT 06114

For ITB pricing from respondents please see the attached documents to follow:

Appendix "A"

Regional School District 17	Dumpster Qty	Dumpster size	Dumpster Type	Collection cycle	Collection Days	FY 2024/25 8/1/24-6/30/25		FY 2025/26 6/30/25-7/1/26		FY 2026/27 6/30/26-7/1/27	
						Cost/Haul	Annual cost	Cost/Haul	Annual cost	Cost/Haul	Annual cost
Killingworth Elementary	1	8 yd	Waste	2X/WK	Tue & Fri	MTH \$1,005 ⁰⁰	\$11,050 ⁰⁰	MTH \$1,055 ⁰⁰	\$13,266 ⁰⁰	MTH \$1,216 ⁰³	\$14,592 ⁶⁰
	1	8 yd	Recycle	1X/WK	Wednesday	MTH \$415 ⁰⁰	\$4,575 ⁰⁰	MTH \$456 ⁵⁰	\$5,478 ⁰⁰	MTH \$502 ¹⁵	\$6,025 ⁸⁰
Burr Elementary	1	10 yd	Waste	2X/WK	Tue & Fri	MTH \$1,205 ⁰⁰	\$13,255 ⁰⁰	MTH \$1,325 ⁵⁰	\$15,906 ⁰⁰	MTH \$1,458 ⁰⁵	\$15,906 ⁰⁰
	1	8 yd	Recycle	1X/WK	Wednesday	MTH \$415 ⁰⁰	\$4,575 ⁰⁰	MTH \$456 ⁵⁰	\$5,478 ⁰⁰	MTH \$502 ¹⁵	\$6,025 ⁸⁰
Haddam Killingworth Intermediate/Middle School	1	30 yd	Waste Compactor	Will Call	Thursday	MTH REAST \$425 ⁰⁰	\$4,675 ⁰⁰	MTH REAST \$425 ⁰⁰	\$5,100 ⁰⁰	MTH REAST \$425 ⁰⁰	\$5,100 ⁰⁰
	1	8 yd	Recycle	1X/WK	Wednesday	MTH \$415 ⁰⁰	\$4,575 ⁰⁰	MTH \$456 ⁵⁰	\$5,478 ⁰⁰	MTH \$502 ¹⁵	\$6,025 ⁸⁰
Haddam Killingworth High School	1	30 yd	Waste Compactor	Will Cal	Thursday	MTH REAST \$425 ⁰⁰	\$4,575 ⁰⁰	MTH REAST \$425 ⁰⁰	\$5,100 ⁰⁰	MTH REAST \$425 ⁰⁰	\$5,100 ⁰⁰
	1	6 yd	Recycle	1X/WK	Wednesday	MTH \$315 ⁰⁰	\$3,465 ⁰⁰	MTH \$346 ⁵⁰	\$4,158 ⁰⁰	MTH \$381 ¹⁵	\$4,573 ⁸⁰
	1	30 yd roll-off	Bulky Waste	Will Cal	Any Day	\$1,025 ⁰⁰	\$11,275 ⁰⁰	\$1,127 ⁵⁰	\$13,530 ⁰⁰	\$1,239 ⁷⁰	\$14,876 ⁴⁰

All Waste Inc.

Appendix "A" Pricing (cont'd)
Solid Waste and Recycling Services

BID# 24-1114

Price for Each Additional Haul of Solid Waste

8 yd \$ 295⁰⁰

30 yd compactor pick-up fee \$ 325⁰⁰

30 yd bulky waste \$ 1025⁰⁰

Tonnage fee \$ 150⁰⁰/TON YR1, \$ 165⁰⁰/TON YR2, \$ 185⁰⁰/TON YR3 * YR4 &
NEGOTIABLE

Price for Each Additional Haul of Recyclables

8 yd \$ 240⁰⁰

Additional As-Needed Container Rental and services Cost per Month (Including Delivery)

8 yd Rental \$ 495⁰⁰

30 yd bulky waste container rental \$ 200.00 Fee/Ton \$ 175.00 Fee Per Haul \$ 295.00

Appendix "A"

Regional School District 17	Dumpster Qty	Dumpster size	Dumpster Type	Collection cycle	Collection Days	FY 2024/25 8/1/24-6/30/25		FY 2025/26 6/30/25-7/1/26		FY 2026/27 6/30/26-7/1/27	
						Cost/Haul	Annual cost	Cost/Haul	Annual cost	Cost/Haul	Annual cost ⁹
Killingworth Elementary	1	8 yd	Waste	2X/WK	Tue & Fri	\$96.00	\$9,984.00	\$104.00	\$10,816.00	\$112.00	\$11,648.00
	1	8 yd	Recycle	1X/WK	Wednesday	\$88.00	\$4,576.00	\$96.00	\$4,992.00	\$104.00	\$5,408.00
Burr Elementary	1	10 yd	Waste	2X/WK	Tue & Fri	\$120.00	\$12,480.00	\$130.00	\$13,520.00	\$140.00	\$14,560.00
	1	8 yd	Recycle	1X/WK	Wednesday	\$88.00	\$4,576.00	\$96.00	\$4,992.00	\$104.00	\$5,408.00
Haddam Killingworth Intermediate/Middle School	1	30 yd	Waste Compactor	Will Call	Thursday	\$250.00	\$6,500.00	\$275.00	\$7,150.00	\$300.00	\$7,800.00
	1	8 yd	Recycle	1X/WK	Wednesday	\$88.00	\$4,576.00	\$96.00	\$4,992.00	\$104.00	\$5,408.00
Haddam Killingworth High School	1	30 yd	Waste Compactor	Will Cal	Thursday	\$250.00	\$6,500.00	\$275.00	\$7,150.00	\$300.00	\$7,800.00
	1	6 yd	Recycle	1X/WK	Wednesday	\$66.00	\$3,432.00	\$72.00	\$3,744.00	\$78.00	\$4,056.00
	1	30 yd roll-off	Bulky Waste	Will Cal	Any Day	\$650.00	\$7,800.00	\$675.00	\$8,100.00	\$700.00	\$8,400.00

BRS Services, LLC

Appendix "A" Pricing (cont'd) Solid Waste and Recycling Services

BID# 24-1114

Price for Each Additional Haul of Solid Waste

8 yd \$ 96.00

30 yd compactor pick-up fee \$ 250.00 Tonnage fee \$ 131.00

30 yd bulky waste \$ 650.00

Price for Each Additional Haul of Recyclables

8 yd \$ 88.00

Additional As-Needed Container Rental and services Cost per Month (Including Delivery)

8 yd Rental \$ 0.00

30 yd bulky waste container rental \$ 0.00 Fee/Ton \$ 131.00 Fee Per Haul \$ 250.00